



Challenge The Future With Us - Join Our Global Team

H&T Battery Components is part of the family owned Heitkamp & Thumann Group, Germany, with a worldwide team of 2,000 employees in 9 countries and 16 locations. H&T Battery Components is the partner of choice for the leading global battery manufacturer. Learn more about us at www.ht-group.com.

We are looking for someone for H&T Battery Components Rechargeable as soon as possible:

International Business Development Manager – E-Mobility (m/f/d)

You are an independently, responsible team player? Then you have come to the right place! Your task is to develop and coordinate new customer relationships and product development opportunities. In addition, we are looking for people who enjoy taking on their own projects and who are customer-oriented at the same time.

Description:

- Development and coordination of new customer relationships and product development opportunities in Europe and the USA
- Implementation of the company's short, medium and long-term sales and business development strategy in close cooperation with colleagues from the technical areas
- Identify and develop new customers and markets in the field of rechargeable batteries
- In the course of your work you will acquire extensive knowledge of the rechargeable battery market and the market segments
- Coordination and management of existing and future business development programs and activities; You act as an interface between the customer and the technical team
- You operate globally and travel a lot internationally to meet colleagues and customers around the world

Key capabilities:

- Very good technical understanding in the fields of automotive, battery (rechargeable) or metal forming and a successfully completed degree in industrial engineering, engineering or business administration is an advantage, but not a prerequisite
- Qualifications and professional experience in the fields described above
- Well-founded commercial knowledge, which can also be acquired through several years of professional experience
- Good communication skills and business fluency in English - knowledge of German is an advantage
- Good and secure MS Office knowledge and confident handling of ERP & CRM systems
- A willingness to travel of approx. 40% -60%

Benefits:

- Task with a high level of personal responsibility and the opportunity to design the area of responsibility yourself
- Attractive, performance-related salary
- Flexible and non-location-bound workplace
- A part of the activities that has yet to be determined can be carried out in home office
- Training and education opportunities, support for further development
- Career and development opportunities within the group



- Exciting working environment

Are you interested? Please contact for additional information:

Applications preferably as PDF per E-Mail.

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